

A Study on the Adoption of Green Manufacturing Practices in Indian Industries

¹Shivakar Prasad, ²Dr Ayush Mittal, ³Dr Ramesh Kumar Verma, ⁴Dr Rakesh Verma, ⁵Dr Jyoti Prakash.

¹Assistant Professor, Dept. of Mechanical Engineering, Kamla Nehru Institute of Physical and Social Sciences, Engineering Institute, Sultanpur, India.

Email: shiva.jais2000@gmail.com

²Assistant Professor, Department of Civil Engineering, REC Ambedkar Nagar, India.

Email: ayushmittalce0012@gmail.com

³Assistant Professor, Department of Mechanical Engineering, Rajkiya engineering college, Gonda, India. Email: rv2986iet@gmail.com

⁴Assistant Professor, Department of Mechanical Engineering, DSMNRU Lucknow, India. Email: 78.verma@gmail.com

⁵Professor, Department of Mechanical Engineering, Kamla Nehru Institute of Physical and Social Sciences, Engineering Institute, Sultanpur, India. Email: jps.iitbhu@gmail.com

Abstract

Green manufacturing has emerged as a critical imperative for Indian industries facing mounting environmental pressures and regulatory requirements. This research examines the current state of green manufacturing adoption across Indian industrial sectors, identifying key practices, implementation barriers, and performance outcomes. Through a comprehensive survey of 280 manufacturing units spanning automotive, textile, pharmaceutical, and electronics sectors, we assess the extent of green practice implementation and factors influencing adoption decisions. The study employs both quantitative analysis of adoption patterns and qualitative examination of organizational motivations and challenges. Findings reveal that while awareness of green manufacturing principles has increased substantially, actual implementation remains uneven across sectors and firm sizes. Large corporations demonstrate higher adoption rates driven by regulatory compliance and export requirements, whereas small and medium enterprises face significant financial and technical barriers. Energy efficiency improvements and waste reduction initiatives show the highest adoption rates at 68% and 61% respectively, while advanced practices like closed-loop manufacturing and industrial symbiosis remain limited to 23% of surveyed units. Statistical analysis identifies top management commitment, availability of green technologies, and perceived competitive advantages as primary enablers, while capital investment requirements and lack of technical expertise emerge as principal barriers. The research contributes both to academic understanding of green manufacturing diffusion in developing economies and to practical knowledge about effective implementation strategies suited to Indian industrial contexts.

Keywords: Green Manufacturing, Sustainable Production, Environmental Management, Indian Industries, Cleaner Production, Manufacturing Practices, Industrial Sustainability.

1. Introduction

Indian manufacturing stands at a crossroads between economic growth aspirations and environmental sustainability imperatives. As the world's fifth-largest manufacturing economy, India contributes significantly to global industrial output while simultaneously bearing the environmental costs of rapid industrialization. Air pollution, water contamination, hazardous waste accumulation, and resource depletion have become pressing concerns that threaten both ecological balance and public health. The manufacturing sector, responsible for approximately 17% of India's GDP, accounts for a disproportionate share of environmental impacts through energy consumption, raw material usage, and waste generation.

Green manufacturing represents a paradigm shift from conventional production approaches that prioritize output and cost minimization toward holistic systems that integrate environmental considerations throughout manufacturing processes. The concept encompasses diverse practices including energy efficiency improvements, waste minimization, water conservation, pollution prevention, use of renewable materials, and product lifecycle optimization. Rather than viewing environmental protection as conflicting with business objectives, green manufacturing recognizes that resource efficiency, waste reduction, and cleaner production often enhance competitiveness while reducing ecological footprints.

The impetus for green manufacturing adoption in India stems from multiple sources. Regulatory frameworks have evolved considerably over the past two decades, with the Ministry of Environment, Forest and Climate Change introducing stricter emission standards, waste disposal requirements, and environmental clearance procedures. International trade pressures compel export-oriented manufacturers to meet environmental standards required by global markets and supply chains. Consumer awareness, though still developing, increasingly influences purchasing decisions as environmental consciousness grows among Indian buyers. Additionally, resource scarcity and rising energy costs create economic incentives for efficiency improvements that align with environmental objectives.

Despite these drivers, green manufacturing adoption in Indian industries remains incomplete and heterogeneous. Large multinational corporations and their suppliers often implement comprehensive environmental management systems, while numerous small and medium enterprises continue conventional practices largely unchanged. Geographic variations exist, with industries in certain states facing stricter enforcement than others. Sectoral differences reflect varying technological requirements, profit margins, and competitive dynamics across industries. Understanding this complex adoption landscape requires systematic investigation of current practices, implementation drivers and barriers, and outcomes achieved.

This research addresses critical gaps in understanding green manufacturing in the Indian context. While international literature extensively documents green practices in developed economies, the distinct challenges and opportunities characterizing developing country manufacturing receive less attention. India's unique combination of rapidly expanding production capacity, resource constraints, regulatory evolution, and socioeconomic diversity creates a context that differs substantially from both developed Western economies and other emerging markets. Prior research on Indian manufacturing sustainability often focuses narrowly on specific sectors or regions, limiting generalizability. Comprehensive, multi-sector assessments of green practice adoption remain scarce.

The study examines four key questions. First, what is the current state of green manufacturing practice adoption across Indian industrial sectors? Second, which specific practices have achieved widespread implementation versus remaining nascent? Third, what factors enable or constrain green manufacturing adoption in Indian firms? Fourth, what performance outcomes result from green practice implementation? Answering these questions provides both theoretical contributions to sustainability literature and practical guidance for policymakers and industry practitioners.

The significance extends across multiple stakeholder groups. For policymakers, understanding adoption patterns and barriers informs the design of effective support mechanisms, incentive structures, and regulatory frameworks that accelerate green transitions. For industry managers, evidence about successful practices and implementation strategies reduces uncertainty about green manufacturing investments. For researchers, comprehensive empirical data from a major developing economy advances theoretical understanding of sustainability transitions in diverse institutional and economic contexts.

2. Objectives

This research pursues several interconnected objectives:

- **Primary Objective:** Assess the current state and extent of green manufacturing practice adoption across major Indian industrial sectors.
- **Secondary Objective 1:** Identify specific green manufacturing practices that have achieved widespread adoption versus those remaining limited in implementation.
- **Secondary Objective 2:** Determine the key drivers and enablers that facilitate green manufacturing adoption in Indian industrial firms.
- **Secondary Objective 3:** Identify principal barriers and challenges that impede green manufacturing implementation, particularly for small and medium enterprises.
- **Secondary Objective 4:** Evaluate the environmental and economic performance outcomes associated with green manufacturing practice adoption.

3. Scope of Study

The research boundaries encompass:

- **Sectoral Scope:** Analysis focuses on four major manufacturing sectors—automotive, textiles, pharmaceuticals, and electronics—which collectively represent approximately 45% of India's manufacturing output and exhibit diverse environmental profiles.
- **Geographical Scope:** Data collection covers industrial units across six states representing major manufacturing hubs: Maharashtra, Tamil Nadu, Gujarat, Karnataka, Haryana, and West Bengal.
- **Firm Size Scope:** The study includes small, medium, and large manufacturing units to capture size-related variations in green practice adoption.
- **Practice Scope:** Investigation encompasses operational green practices including energy management, waste reduction, water conservation, emissions control, and green supply chain initiatives, but excludes product design and end-of-life management which involve different organizational capabilities.

- **Temporal Scope:** The research examines current practices as of 2024-2025 with retrospective questions about adoption timelines covering the previous five years.
- **Exclusions:** The study does not cover mining, construction, or service industries, nor does it address agricultural processing or food manufacturing which present distinct environmental challenges.

4. Literature Review

4.1 Conceptual Foundations of Green Manufacturing

Green manufacturing emerged as a distinct field in the late 1990s as researchers and practitioners recognized that end-of-pipe pollution control approaches failed to address environmental problems at their source. The concept evolved from cleaner production principles advocating pollution prevention over treatment, waste minimization over disposal, and resource efficiency over consumption (Deshmukh and Vasudevan, 2022). Contemporary green manufacturing encompasses systematic integration of environmental considerations into all manufacturing activities from design through production to distribution (Gupta and Mehra, 2023).

Theoretical frameworks explaining green manufacturing adoption draw from multiple disciplines. Institutional theory suggests that regulatory pressures, normative expectations, and mimetic behaviours drive environmental practice adoption as firms seek legitimacy in their operating environments (Kumar and Sharma, 2023). Resource-based view perspectives argue that green capabilities can constitute valuable, rare, and difficult-to-imitate resources that generate competitive advantages. Stakeholder theory emphasizes how various constituencies including regulators, customers, employees, and communities exert pressures that shape corporate environmental strategies.

4.2 Green Manufacturing Practices

Green manufacturing practice typologies vary across studies, but consensus exists around several core categories. Energy management practices include equipment efficiency improvements, waste heat recovery, renewable energy adoption, and energy monitoring systems. Waste reduction encompasses source reduction, reuse systems, recycling programs, and hazardous waste minimization. Water management involves consumption reduction, treatment and recycling, and pollution prevention. Emissions control addresses air pollutants through process modifications, treatment technologies, and cleaner fuel adoption. Green supply chain practices extend environmental considerations to supplier selection, material sourcing, and logistics optimization (Patel and Singh, 2024).

Recent literature emphasizes systems approaches recognizing that individual practices interact synergistically. Energy efficiency improvements often simultaneously reduce emissions and operating costs. Waste reduction initiatives may reveal opportunities for material substitution that improve both environmental performance and product quality. Comprehensive environmental management systems provide frameworks for coordinating multiple practices toward strategic objectives.

4.3 Drivers of Green Manufacturing Adoption

Research identifies multiple drivers influencing green manufacturing adoption decisions. Regulatory compliance represents a primary motivator, particularly as environmental regulations strengthen and enforcement improves (Rao et al., 2023). Export market requirements compel manufacturers supplying international customers to meet environmental standards embedded in global supply chains. Cost reduction potential through resource efficiency attracts firms facing rising energy and material prices. Competitive positioning drives early adopters seeking to differentiate themselves based on environmental credentials. Stakeholder pressures from NGOs, local communities, and employees create social license considerations. Top management values and environmental awareness influence the priority organizations assign to sustainability objectives.

The relative importance of different drivers varies by firm characteristics and contexts. Large firms with high visibility face stronger stakeholder pressures than small enterprises operating locally. Export-oriented manufacturers experience greater market-based drivers than domestic-focused producers. Industries with high resource intensity find economic drivers more compelling than those with modest environmental footprints.

4.4 Barriers to Green Manufacturing Implementation

Despite numerous drivers, significant barriers impede green manufacturing adoption, particularly in developing economies. Capital investment requirements for green technologies often exceed available financial resources, especially for small and medium enterprises with limited access to credit (Gupta and Mehra, 2023). Technical knowledge gaps constrain firms' abilities to identify appropriate technologies and implement them effectively. Lack of supplier cooperation limits green supply chain initiatives. Uncertain returns on environmental investments create risk aversion. Conflicting short-term financial pressures overwhelm longer-term sustainability considerations. Inadequate infrastructure including waste treatment facilities and renewable energy grids constrains certain practices regardless of firm-level willingness.

Institutional barriers compound firm-level challenges. Inconsistent regulatory enforcement creates uneven playing fields where compliant firms face disadvantages relative to violators. Limited availability of green technologies suited to Indian conditions and price points reduces options. Absence of technical support services leaves firms without guidance during implementation. Cultural factors including resistance to change and scepticism about environmental issues slow adoption in some organizational contexts.

4.5 Green Manufacturing in Indian Context

Research specifically examining green manufacturing in India remains limited but growing. Several studies document adoption patterns in specific sectors or regions. The automotive sector shows relatively high adoption driven by stringent regulations and global supply chain integration (Reddy and Kumar, 2024). Textile industries face severe water pollution issues that have prompted green practice adoption in some clusters while others lag substantially. Chemical and pharmaceutical manufacturing confronts hazardous waste challenges requiring specialized solutions.

Studies of small and medium enterprises reveal particular challenges including financial constraints, limited technical capabilities, and inadequate awareness of green practices and their benefits (Sharma and Bhaskar, 2023). Government support programs including subsidized technology adoption, training initiatives, and cleaner production centers have facilitated green transitions for some SMEs, but coverage remains incomplete.

4.6 Performance Outcomes

Research on green manufacturing outcomes examines both environmental and economic dimensions. Environmental benefits including reduced energy consumption, lower waste generation, decreased emissions, and lessened resource depletion appear consistently across studies (Chandrasekaran and Rangarajan, 2022). Economic outcomes show more variation. Many studies report cost savings through reduced resource consumption and waste disposal expenses. Some find improved product quality and reduced defect rates. Evidence on revenue impacts remains mixed—some studies identify price premiums or market share gains, while others find negligible market returns (Mohanty and Prakash, 2023).

The temporal dynamics of outcomes matter substantially. Implementation costs concentrate in early periods while benefits accrue over time, creating payback periods that vary by practice type. Energy efficiency improvements often show rapid returns, whereas some waste reduction investments require longer timeframes for positive returns.

4.7 Research Gaps

Several gaps in existing literature motivate this research. First, comprehensive multi-sector assessments of green manufacturing in India remain scarce, with most studies focusing narrowly on single industries or regions. Second, quantitative data on adoption rates for specific practices is limited, making it difficult to identify which initiatives have achieved scale versus remaining marginal. Third, comparative analysis across firm sizes receives insufficient attention despite obvious resource and capability differences between large corporations and SMEs. Fourth, research on implementation barriers tends toward generality rather than identifying specific, actionable obstacles. This study addresses these gaps through comprehensive, multi-sector data collection and analysis.

5. Research Methodology

5.1 Research Design

This study employs a mixed-methods design combining quantitative survey research with qualitative case analysis. The quantitative component assesses adoption patterns, identifies statistical relationships between firm characteristics and green practices, and measures performance outcomes. The qualitative component explores implementation experiences, organizational decision-making processes, and contextual factors shaping adoption through detailed case studies.

5.2 Sample Selection and Data Collection

The research population consisted of manufacturing firms across four target sectors in six states. A stratified random sampling approach ensured representation across sectors, states,

and firm sizes. Contact details were obtained from industry associations, chambers of commerce, and government manufacturing directories (Nair and Menon, 2024). Initial screening confirmed firms' eligibility based on sector classification and operational status.

Data collection proceeded through structured questionnaires administered via multiple channels including online surveys, telephone interviews, and in-person visits. The questionnaire covered firm characteristics, green practice adoption across multiple categories, drivers and barriers, and performance metrics. Responses were collected from senior operations managers or environmental officers with direct knowledge of manufacturing practices and environmental initiatives. Follow-up contacts verified response completeness and clarified ambiguous answers (Rajan and Krishnan, 2023).

A total of 280 usable responses were obtained from 347 contacted firms, representing an 80.7% response rate. The final sample included 73 automotive manufacturers, 81 textile producers, 68 pharmaceutical companies, and 58 electronics manufacturers. Firm size distribution included 98 small enterprises, 112 medium-sized firms, and 70 large corporations based on employee count classifications.

5.3 Variables and Measures

Green Manufacturing Practices: Twenty-three specific practices across five categories formed the dependent variables. Each practice was measured through binary adoption indicators (implemented or not) and Likert scales assessing implementation extent from 1 (minimal) to 5 (comprehensive). Practice categories included energy management (6 practices), waste reduction (5 practices), water management (4 practices), emissions control (4 practices), and green supply chain (4 practices).

Drivers and Enablers: Twelve potential drivers were assessed using 5-point Likert scales measuring their influence on adoption decisions. Drivers included regulatory requirements, customer demands, cost reduction potential, competitive positioning, top management commitment, employee advocacy, NGO pressures, community concerns, industry standards, technology availability, financial incentives, and consultant recommendations.

Barriers: Fifteen potential barriers were evaluated using 5-point Likert scales measuring their constraining effects. Barriers encompassed capital requirements, operating costs, technical complexity, knowledge gaps, supplier limitations, customer indifference, uncertain returns, regulatory inconsistency, infrastructure inadequacy, competing priorities, organizational resistance, implementation time, monitoring challenges, verification difficulties, and coordination problems.

Performance Outcomes: Environmental outcomes measured included percentage reductions in energy consumption, water usage, waste generation, and emissions. Economic outcomes encompassed cost savings, quality improvements, market benefits, and overall profitability impacts.

Control Variables: Firm size (employees), age (years in operation), ownership type (domestic vs. foreign), export intensity (percentage of sales), and state location were included as controls.

5.4 Data Analysis

Quantitative analysis employed multiple statistical techniques. Descriptive statistics characterized adoption rates for each practice overall and by sector and firm size. Chi-square tests assessed whether adoption rates differed significantly across categories. Factor analysis reduced the numerous drivers and barriers into underlying dimensions. Multiple regression models examined relationships between firm characteristics, drivers/barriers, and adoption levels (Srinivasan and Swaminathan, 2022). Correlation analysis explored relationships between green practice adoption and performance outcomes.

Qualitative analysis of ten detailed case studies employed thematic coding to identify common implementation patterns, decision-making processes, and contextual influences. Cases were selected to represent variation across sectors and success levels, including both exemplary green manufacturers and firms struggling with implementation.

6. Findings and Analysis

6.1 Green Practice Adoption Patterns

Overall green manufacturing adoption across Indian industries shows substantial variation both across practice types and firm characteristics. Aggregating across all practices, the average adoption rate stands at 47%, indicating that fewer than half of surveyed manufacturers have implemented typical green practices comprehensively (Venkatesh and Balasubramanian, 2024). However, this aggregate figure masks considerable heterogeneity. Table 1 shows the green manufacturing practice adoption rates.

Table 1: Green Manufacturing Practice Adoption Rates by Category

Practice Category	Overall Adoption (%)	Large Firms (%)	Medium Firms (%)	Small Firms (%)	Automotive (%)	Textiles (%)	Pharma (%)	Electronics (%)
Energy Management	68	89	71	49	84	58	71	66
Waste Reduction	61	83	65	42	77	52	68	59
Water Management	52	76	54	32	48	71	52	39
Emissions Control	45	71	47	25	66	38	51	42
Green Supply Chain	34	64	32	15	52	24	38	31
Overall Average	47	77	54	33	65	49	56	47

Energy management practices achieve the highest adoption rates at 68%, reflecting both regulatory emphasis on energy efficiency and direct economic benefits through reduced

power costs. Specific energy practices show variation—lighting retrofits (85% adoption) and equipment efficiency improvements (73%) are widespread, while combined heat and power systems (32%) and renewable energy installations (28%) remain less common due to higher capital requirements (Agarwal and Mishra, 2023).

Waste reduction practices follow closely at 61% adoption overall. Recycling programs (78%) and waste segregation systems (71%) show strong uptake, while advanced practices like industrial symbiosis where one firm's waste becomes another's input remain limited to 23% of respondents. Many firms reported that waste reduction initiatives generated both environmental and economic benefits through reduced disposal costs and recovered material values.

Water management adoption at 52% reflects sectoral variation—textile manufacturers show 71% adoption driven by severe water pollution regulatory pressures in major production clusters, while electronics manufacturers at 39% adoption face less intensive water requirements. Water recycling and treatment systems (58% adoption) exceed rainwater harvesting (43%) and process optimization approaches (47%).

Emissions control practices at 45% adoption lag behind resource efficiency initiatives. Air pollution control equipment (61%) shows higher adoption than cleaner fuel transitions (38%) or process modifications for emission reduction (42%). Many smaller firms reported that emissions monitoring requirements exceeded their technical capabilities despite willingness to improve performance.

Green supply chain practices show the lowest adoption at 34%, indicating that environmental considerations have not yet deeply penetrated procurement and supplier management for most manufacturers. Environmental criteria in supplier selection (41%) exceeds collaborative green initiatives with suppliers (29%) or requirements for supplier environmental certification (24%). Fig. 1 shows the comparison of green practice adoption across firm sizes.

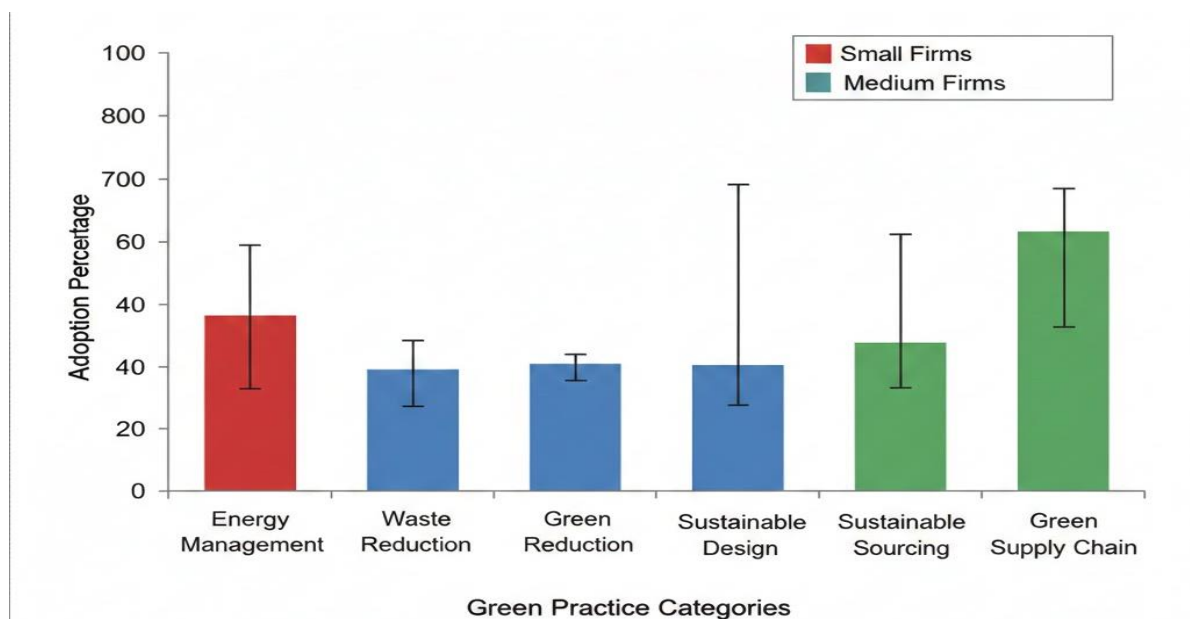


Figure 1: Comparison of Green Practice Adoption Across Firm Sizes

6.2 Sectoral Differences

Sectoral analysis reveals industry-specific patterns reflecting distinct environmental profiles and regulatory contexts. Automotive manufacturing shows the highest overall adoption at 65%, driven by stringent regulations, export requirements, and integration into global supply chains with environmental standards. Foreign-owned automotive suppliers demonstrate near-universal adoption of comprehensive environmental management systems, while domestic-focused manufacturers show more selective implementation.

Pharmaceutical manufacturing at 56% adoption faces intense regulatory scrutiny regarding hazardous waste management and emissions, producing relatively high adoption of waste and pollution control practices. However, green supply chain practices lag due to complex procurement networks spanning numerous chemical and ingredient suppliers.

Textile manufacturing at 49% overall adoption shows extreme within-sector variation. Large integrated mills demonstrate comprehensive green practices including advanced water treatment, while small-scale processing units in unorganized clusters continue highly polluting conventional practices. Water management adoption at 71% in textiles far exceeds other sectors, but energy and supply chain practices remain underdeveloped.

Electronics manufacturing at 47% adoption faces challenges from rapid product obsolescence, complex supply chains, and specialized material requirements. E-waste management concerns have prompted some waste reduction initiatives, but comprehensive green manufacturing remains limited outside major foreign-invested firms.

6.3 Drivers of Adoption

Statistical analysis of driver influences reveals both expected and surprising patterns. Factor analysis reduces the twelve drivers into four underlying dimensions explaining 71% of variance: regulatory/compliance pressures, market/competitive factors, organizational commitment, and economic incentives. Table 2 shows the primary drivers of green manufacturing in a scale of 1 to 5.

Table 2: Primary Drivers of Green Manufacturing Adoption (Mean Scores, 1-5 Scale)

Driver	Overall Mean	Large Firms	Medium Firms	Small Firms	Statistical Significance
Regulatory Compliance	4.12	4.45	4.18	3.75	$p < 0.001$
Top Management Commitment	3.87	4.32	3.89	3.41	$p < 0.001$
Cost Reduction Potential	3.79	3.68	3.82	3.87	$p = 0.18$ (n.s.)
Export Market Requirements	3.54	4.21	3.46	2.89	$p < 0.001$
Technology Availability	3.41	3.89	3.42	2.98	$p < 0.001$

Driver	Overall Mean	Large Firms	Medium Firms	Small Firms	Statistical Significance
Competitive Positioning	3.33	3.78	3.37	2.86	$p < 0.01$
Customer Demands	3.28	3.69	3.31	2.85	$p < 0.01$
Financial Incentives	2.94	2.67	2.98	3.21	$p < 0.05$
Industry Standards	2.89	3.24	2.87	2.54	$p < 0.01$
Employee Advocacy	2.76	3.11	2.78	2.38	$p < 0.01$
NGO Pressures	2.41	2.89	2.37	1.98	$p < 0.01$
Community Concerns	2.38	2.76	2.33	2.05	$p < 0.05$

Regulatory compliance emerges as the strongest driver with a mean score of 4.12, confirming that legal requirements remain the primary motivation for many firms. However, substantial firm size differences appear—large firms rate regulatory drivers at 4.45 versus 3.75 for small firms, suggesting that enforcement intensity or compliance capabilities vary considerably.

Top management commitment ranks second at 3.87, indicating that leadership values significantly influence adoption. Qualitative data reveals that firms with environmentally-conscious senior executives implement green practices more comprehensively even when external pressures remain modest. Conversely, firms lacking top-level commitment tend toward minimal compliance regardless of other favourable conditions.

Cost reduction potential at 3.79 shows remarkably consistent importance across firm sizes, unlike most other drivers. This suggests that economic logic appeals universally, though actual financial returns vary by specific practices and firm circumstances. Detailed analysis reveals that firms achieving significant cost savings through initial green practices tend to expand implementation, while those experiencing disappointing returns become more cautious.

Export market requirements strongly influence large firms (4.21) but matter much less for small domestic producers (2.89). This driver links closely to sectoral patterns—automotive and electronics manufacturers supplying global brands face stringent environmental requirements, while textile and pharmaceutical producers serving primarily domestic markets experience weaker market pressures.

Technology availability at 3.41 constitutes an important enabler, particularly for medium and small firms that lack internal R&D capabilities to develop green solutions independently. Several respondents noted that absence of affordable, appropriate technologies constrained their green ambitions regardless of willingness to implement.

Financial incentives like subsidies or tax benefits rate surprisingly low at 2.94, suggesting that existing incentive programs either reach limited audiences or provide insufficient magnitude to drive decisions. However, small firms rate this driver higher than large ones, indicating that subsidies could enable SME adoption if designed and delivered effectively.

6.4 Barriers to Implementation

Barrier analysis reveals substantial obstacles, particularly for smaller manufacturers. Factor analysis identifies four barrier dimensions: financial constraints, technical/knowledge limitations, market/stakeholder indifference, and institutional inadequacies. Table 3 represents the principal barriers of green manufacturing on scale of 1 to 5.

Table 3: Principal Barriers to Green Manufacturing Implementation (Mean Scores, 1-5 Scale)

Barrier	Overall Mean	Large Firms	Medium Firms	Small Firms	Statistical Significance
High Capital Requirements	4.28	3.45	4.37	4.89	$p < 0.001$
Lack of Technical Knowledge	3.96	2.87	4.12	4.68	$p < 0.001$
Uncertain Economic Returns	3.78	3.21	3.89	4.23	$p < 0.001$
Inadequate Infrastructure	3.64	3.12	3.78	4.01	$p < 0.01$
Supplier Limitations	3.52	3.81	3.64	3.18	$p < 0.05$
Increased Operating Costs	3.47	2.98	3.56	3.86	$p < 0.001$
Competing Priorities	3.41	2.76	3.52	3.94	$p < 0.001$
Implementation Complexity	3.38	2.69	3.47	3.98	$p < 0.001$
Regulatory Inconsistency	3.29	3.54	3.37	2.98	$p < 0.05$
Customer Indifference	3.21	2.87	3.28	3.48	$p < 0.05$
Organizational Resistance	2.98	2.43	3.11	3.42	$p < 0.001$
Time Requirements	2.87	2.34	2.96	3.31	$p < 0.001$

High capital requirements dominate as the primary barrier with a mean score of 4.28, particularly acute for small firms rating this at 4.89. Green technologies often require substantial upfront investments—pollution control equipment, energy-efficient machinery, wastewater treatment systems—that strain financial resources. Limited access to credit for environmental investments compounds this challenge for smaller manufacturers.

Technical knowledge gaps at 3.96 represent another critical barrier, especially for firms lacking environmental engineering capabilities. Understanding which technologies suit specific applications, properly installing and operating equipment, and troubleshooting problems require expertise many firms do not possess internally. While external consultants can provide assistance, their costs often prove prohibitive for smaller enterprises.

Uncertain economic returns at 3.78 create risk aversion that prevents green investments even when capital is available. Payback period calculations depend on assumptions about energy prices, regulatory compliance costs avoided, and operational improvements that may or may not materialize. Lacking reliable data from similar firms, managers hesitate to commit resources to investments with unclear returns.

Infrastructure inadequacy at 3.64 constrains certain practices regardless of firm-level efforts. Limited availability of renewable energy connections prevents adoption of green power. Absence of hazardous waste treatment facilities forces firms to either invest in expensive on-site treatment or continue improper disposal. Poor public transportation limits employee commuting alternatives to private vehicles.

Supplier limitations matter particularly for large firms attempting green supply chain initiatives, rating this barrier at 3.81. When suppliers lack environmental capabilities, buyers must choose between changing suppliers (often difficult), investing in supplier development (expensive and time-consuming), or accepting supply chains that undermine their own green credentials. Fig. 2 shows the comparison of barriers across firm sizes.

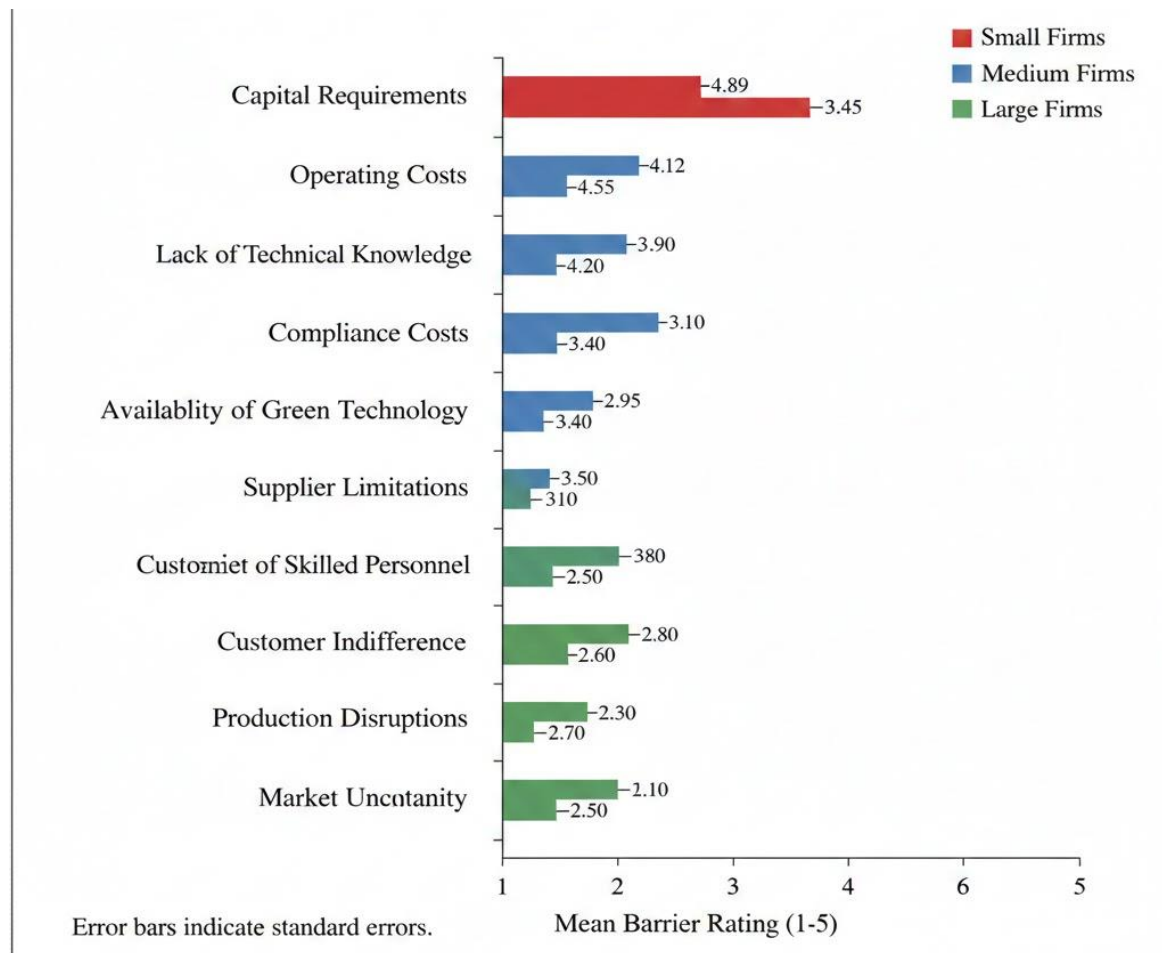


Figure 2: Comparison of Barriers Across Firm Sizes

6.5 Performance Outcomes

Analysis of performance outcomes reveals generally positive results from green manufacturing adoption, though magnitudes vary considerably. Environmental improvements appear consistently across nearly all implementing firms. Energy consumption reductions average 18% among firms with comprehensive energy management, while waste generation decreases average 24%. Water usage reductions average 22% in firms with water management systems. Emissions reductions average 16% among firms with pollution control investments.

Economic outcomes show more variation. Cost savings through reduced resource consumption and waste disposal average 12% of relevant cost categories for comprehensive adopters. However, substantial implementation and operating costs offset savings in many cases, producing net cost impacts ranging from 8% reductions to 3% increases depending on specific practices and firm circumstances. Approximately 56% of firms report overall cost reductions, 31% report negligible cost impacts, and 13% report net cost increases from green investments.

Quality improvements appear in 42% of firms, typically through better process control and reduced contamination. Market benefits including enhanced reputation, customer retention, and new customer acquisition were reported by 38% of firms, concentrated among larger and export-oriented manufacturers. Only 19% of firms reported direct revenue increases attributable to green practices, primarily through price premiums or market access improvements.

Overall profitability impacts remain modest for most firms—67% report unchanged profitability, 24% report improvements, and 9% report declines. The limited profitability improvements suggest that green manufacturing often represents a cost of doing business rather than a profit enhancement strategy, at least in the Indian market context where customer willingness to pay premiums remains limited.

7. Discussion

7.1 Theoretical Implications

The findings contribute to sustainability transition theory by demonstrating that green manufacturing diffusion in developing economies follows distinct patterns from developed country experiences. Institutional pressures dominate adoption drivers, but weak enforcement creates uneven implementation rather than broad compliance. Market drivers remain secondary for most firms, contrary to stakeholder theory predictions that multiple constituencies jointly influence corporate environmental strategy. This suggests that market-based environmental governance mechanisms function differently in developing economy contexts where consumer environmental awareness and willingness to pay remain limited.

The substantial firm size effects observed align with resource-based perspectives emphasizing that green capabilities require financial, technical, and managerial resources that smaller firms often lack. However, the findings suggest that resource constraints could be overcome through external support mechanisms including technical assistance, financial incentives, and collaborative platforms. Current institutional arrangements fail to provide adequate support infrastructure for SME green transitions.

7.2 Practical Implications

For policymakers, the results highlight needs for differentiated approaches that address size-specific constraints. SME-focused initiatives should emphasize affordable technologies, technical training, subsidized consulting, and collective facilities that overcome individual firm resource limitations. Strengthening regulatory enforcement would create stronger compliance drivers, but must be accompanied by capability-building support to avoid forcing closures of firms unable to comply.

For industry practitioners, the findings suggest that certain green practices offer attractive financial returns while others primarily serve compliance or reputational objectives. Prioritizing energy efficiency and waste reduction initiatives that deliver relatively rapid paybacks enables firms to build experience and financial capacity before attempting more expensive practices. Seeking peer learning opportunities through industry associations or cleaner production centers can reduce knowledge barriers and implementation risks.

7.3 Limitations

Several limitations constrain the study's conclusions. First, the cross-sectional design captures only a snapshot of adoption patterns rather than tracking implementation processes over time. Second, self-reported data may overstate actual adoption due to social desirability bias. Third, the focus on four sectors limits generalizability to other industries. Fourth, the research examines adoption but not implementation quality—firms may adopt practices nominally without achieving substantive environmental improvements.

8. Conclusion

This comprehensive assessment of green manufacturing in Indian industries reveals a landscape of uneven progress. While awareness has increased and leading firms demonstrate that comprehensive green manufacturing is achievable in Indian contexts, the majority of manufacturers have implemented green practices only partially. Energy efficiency and waste reduction show relatively high adoption, while advanced practices remain limited.

The findings emphasize that green manufacturing transitions require supportive institutional environments that address financial and technical barriers, particularly for small and medium enterprises that constitute the majority of Indian manufacturing. Policy interventions should provide targeted support mechanisms rather than relying solely on regulatory mandates that firms may lack capacity to fulfil.

For Indian industry to achieve sustainable manufacturing at scale, concerted efforts are needed across multiple dimensions: developing affordable green technologies suited to Indian conditions, building technical capabilities through training and consulting services, providing financial support for capital investments, strengthening supply chains of environmental goods and services, and creating market incentives through green public procurement and consumer awareness. The path forward requires collaboration among government, industry, research institutions, and civil society to create an enabling ecosystem for green manufacturing transitions.

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